



West Lothian
Council

COUNCIL EXECUTIVE

PROCUREMENT ARRANGEMENTS – SUPPLY OF LONE WORKER ALARMS

REPORT BY HEAD OF FINANCE AND ESTATES

A. PURPOSE OF REPORT

To advise the Council Executive of the position in regard to the contract for lone worker alarms.

B. RECOMMENDATION

It is recommended that the Council Executive :

- 1) Notes the council will not be progressing with Office of Government Commerce Buying Solutions framework for the provision of lone worker solutions
- 2) Agrees that the business case for lone worker alarms will be reviewed to determine appropriate future action. .
- 3) Agrees that a further report on how issue should be presented to the Council Executive after options have been considered

C. SUMMARY OF IMPLICATIONS

I Council Values	Focusing on our customers' needs Being honest, open and accountable Providing equality of opportunities Making best use of our resources Working in partnership
II Policy and Legal (including Strategic Environmental Assessment, Equality Issues, Health or Risk Assessment)	Tenders were received and analysed in accordance with Standing Orders of West Lothian Council and the Public Contracts (Scotland) Regulations 2006
III Implications for Scheme of Delegations to Officers	None

IV	Impact on performance and performance Indicators	None
V	Relevance to Single Outcome Agreement	None
VI	Resources - (Financial, Staffing and Property)	The Lone Workers Solution has an approved capital budget of £130,000.
VII	Consideration at PDSP	None
VIII	Other consultations	This procurement was part of the Worksmart Project funding which was approved by Council Executive Committee at its meeting on 29 June 2010. Reference to Capital Budget 29 January 2010. The Corporate Finance Manager was consulted on budget implications.

D. TERMS OF REPORT

Background

Following Council Executive approval on 1 November 2011, IT Services conducted a Mini Competition for a lone care worker solution within the UK Government's Buying Solutions framework (RM784/L6) for Telecare, Telehealth and Telecoaching – Telehealth Products. All 27 suppliers on the framework were invited to quote and the council received returns from Tunstall Healthcare (UK) Limited and Alere Connected Health Limited (in conjunction with their partner Reliance High-Tech Ltd). The submission from Alere Connected Health Limited was deemed to be the most economical advantageous tender based on the agreed award criteria.

Contract Award Issues

It was intended that an award of contract be issued to Alere Connected Health Limited. However, in spite of repeated attempts to progress, Alere Connected Health Limited and Reliance High-Tech Ltd have been unable to reach agreement over pass through liabilities in the event of any contractual dispute. Government Procurement Service (which has superseded (Office of Government Commerce) have been kept fully updated with developments.

Budget Implications

The capital budget of £130,000 identified for the supply of lone worker alarms will be retained pending the outcome of the business case review which is to be completed by 31 July 2013 and reported back to Council Executive

E. CONCLUSION

It has not been possible to reach an agreement for a contract for Lone Worker

Solutions with Alere Connected Health Limited. It is proposed that the business case will be reviewed by the Head of Social Policy to determine future action.

F. BACKGROUND REFERENCES

Further information is available on request from Corporate Procurement Unit.

Appendices/Attachments: None

Contact Person: Tom Henderson Category Manager

Email: tom.henderson@westlothian.gov.uk

tel: 01506 281805

Donald Forrest

Head of Finance and Estates

Date: 9 April 2013